



# BLUEBAY SHIPPING AGENCY

COMPANY PRESENTATION



## COMPANY PROFILE

### About Us:

Blue Bay Shipping Agency founded in the year 2004 is a part of Delmon Fish specializing in NVOCC / Ship Agency Services, Freight Forwarding, Customs Clearance and Transportation.

Blue Bay Shipping Agency is Formed to cater to our customer requirements for complete NVOCC Agency Services, Freight Forwarding, Supply Chain and Logistics Solutions as a one stop shop, with successful Supply Chain Management Services & 3PL with a combination of High-Quality service systems and professional team, well experienced to deliver an excellent logistics service to our clients.



# OUR VISION AND MISSION

## **OUR VISION**

*To provide leadership and innovation in global business and community life by delivering a flexible portfolio of services built on quality, safety, honesty, vigor and a commitment to long term business relationships.*

## **OUR MISSION**

To become the world's preferred supply chain logistics company – applying insight, service quality and innovation to create sustainable growth for business and society.





# OUR SERVICES

1. Vessel Husbanding and Agency Services.
2. Stevedoring Services.
3. NVOCC agency representation with extensive Worldwide Agency Networking.
4. Empty Container Storage Yard, Inspection and Repair including reefer container handling.
5. Freight Forwarding - Ocean, Air and Road Movements including Sea and Air Charter's
6. Heavy equipment and light equipment's leasing
7. Service Contracts and rate filing with leading Mainline carriers
8. Door Delivery (Air and Sea) to Remote Geographical locations.
9. RORO handling
10. Project Cargo Handling
11. Custom's Clearance and Ex-works handling
12. Dry, Cold and Frozen Cargo Handling & Warehousing



# SHIP AGENCY & HUSBANDING SERVICE



We provides a wide range of ship agency husbanding services to a variety of vessels.

## These include:

- Containerized Vessels
- Conventional / Break Bulk / Coal Discharge Vessels
- Tanker Vessels
- Passenger Cruise Liners

## The husbanding services we provide :

- Inspection declaration for port entry and exit for all vessels
- Arrangements for pilotage, docking and stevedoring
- Arranging and delivery of ship spare parts
- Facilitating & Coordinating various types of ship repairs and maintenance
- Arranging and coordinating the smooth transition of crew members
- Customs brokerage
- Supplying of fresh water and other supplies
- Handling for cargo shipment, warehousing and inland transportation

# NVOCC AGENCY HANDLING

We are the largest logistics entities in Bahrain, and we look forward to Partner with Non-Vessel Operated Common Carriers (NVOCC' s) from all of the Indian sub-continent, the Middle East region and Southeast Asia for a mutual growth and cooperation. Our expert IMPEX (Import-Export) team ensures a Perfect Sales and Marketing and promotes our Principal Line Containers to various exporters in Bahrain for a swift turn-around of containers to preferred locations as advised by our principal.

## Our NVOCC Agency Services Include:

1. Swift Turnaround of our Principal line Containers.
2. Containers Inventory Management
3. Empty Container storage Facility in Port & Private Depot.
4. Container Inspection and Cleaning Services.



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# INTERNATIONAL FREIGHT FORWARDING

## SEA / OCEAN FREIGHT FORWARDING

We provide ocean freight services, planning and consultation, including cost analysis, to simplify your financial transactions. The selection of steamship lines, consolidation options, container specifications, packaging requirements and customs classification are additional areas in which our Cargo professionals provide valuable assistance. We offer our clients the options of LCL and FCL shipments, transit loads, reefer loads, heavy loads, and break-bulk services. In addition, we also offer specialized ocean services for out-of-gauge and over-size shipments.



## AIR FREIGHT FORWARDING

We provide air freight shipping services throughout the globe. We are official agent with hundreds of airlines and thousands of flights a day to deliver your air freighted goods safely to its destination. We are air freight forwarders with a personal touch, handling projects and air charters with professionalism and ease. When your organization requires fast, reliable, personalized air freight service, we are there to handle all aspects of your air freight movements.



# INTERNATIONAL FREIGHT FORWARDING

## LAND / ROAD FREIGHT FORWARDING

### Our Transport Services Include:

- ∞ Transportation of general cargo
- ∞ Truck Load (FTL) or less than truck load (LTL)
- ∞ Transportation of odd-dimensional cargo
- ∞ Temperature Controlled transport & distribution
- ∞ Multi modal transportation by road/rail/barge etc.
- ∞ Specialized transportation of heavy consignment by hydraulic axle trailers
- ∞ Design and fabrication of special structure
- ∞ Route analysis for over-sized and heavy Cargo and Arranging all transportation Permits



## INTRA GCC & LOCAL CARGO LAND-TRANSPORT:

We understand the importance of safe and timely transportation of our customers shipments; with our own trucking services we provide secure, fast, and reliable transportation of the consignments.

We imply Parameters like safety, on-time delivery, and cost efficiency to provide absolute customer satisfaction. The transportation services provided by us are precisely aligned with the growing needs of the industry and trade. Clear & time-definite schedules and virtual tracking of shipments at all stages, enable our customers to have full control over their shipments.

We maintain trained drivers who are dedicated to transport your cargo safely with managing all the compliances and road safety measures.



# CARGO CUSTOMS CLEARANCE

*Customs clearance can be a long and frustrating process for those not in the shipping industry. That's why smart importers use a licensed, professional customs broker to clear imports from customs. For clearing and delivery, We are experts at quickly classifying imports and getting the duty rates paid in full.*

We offer an extensive variety of international IMPEX, and customs brokerage services designed to suit the needs of businesses. Our customs brokerage department offer timely clearance of your goods from ports across the Kingdom of Bahrain. Our IMPEX department also handles the payment and processing of all duties and tariffs on goods and facilitates the ultimate delivery of goods to our customer's doors. We offer special rates and service programs for regular traders. Our team of logistics professionals and customs brokers is on call to handle all your international import & Export needs.

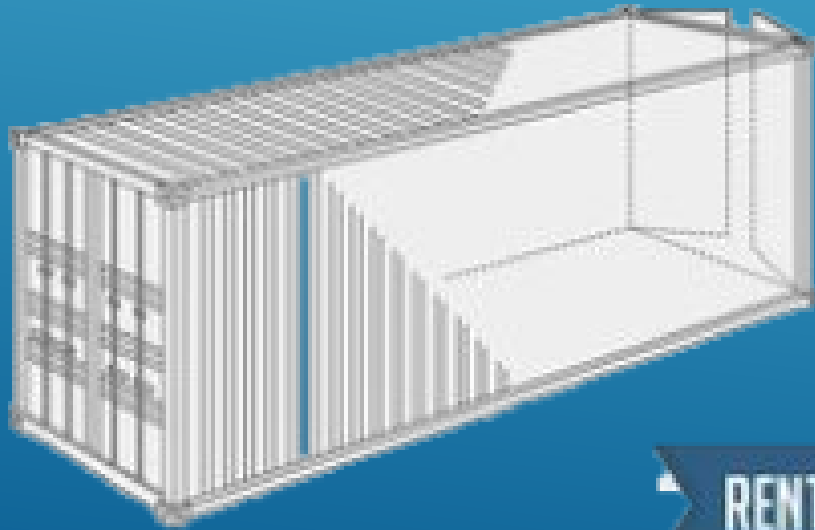


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# CONTAINER TRADING SERVICES

*We offer Seaworthy Shipping Containers of all kinds for your specific needs for direct Purchase or for lease at a very economical cost. These Containers can be used for storage purposes for your General cargo, storage of FMCG which requires temperature control (reefer Containers), refurbish the containers into accommodation's, port cabins or if required by buyer to even use them for moving their cargo as Shipper's Owned Container.*

## CONTAINER SPECIFICATIONS FOR SALE / LEASE



**RENT OR OWN**



The outer dimension of 20' cargo container (exterior dimension of 20' dry container) is as follows:

Length = 6058mm (6.058 meter or 19'11" or 19 feet 11 inches)

Width = 2440mm (2.440 meter or 8' or 8 feet)

Height = 2600mm (2.600 meter or 8'6" or 8 feet 6 inches)

The outer dimension of 40' cargo container (exterior dimension of 40' container) is as follows:

Length = 12190 mm (12.19 meter or 40' or 40 feet)

Width = 2440 mm (2.44 meter or 8' or 8 feet)

Height = 2900 mm (2.90 meter or 9'6" or 9 feet 6 inches).

# DOOR TO DOOR PACKING AND RELOCATION SERVICES

*We have expertise in rendering the quality international & domestic relocation services for Personal effects, home relocation, relocation and business shift for small, medium, and large multinational business and banks operating in the middle east and worldwide.*

*Our movers & packers services focus in assisting office relocation, commercial relocation and domestic relocation including the packaging and in-house storage services.*

## **Our relocation Services Include:**

- ∞ **Packaging, Palletizing and crating services.**
- ∞ **Personal, Corporate and Office relocations.**
- ∞ **Local and Regional relocations.**
- ∞ **Domestic and International transportation.**
- ∞ **Relocation of Automobiles – Car and Bike.**
- ∞ **Projects and Heavy cargo movements.**
- ∞ **Comprehensive Cargo Insurance Policy.**





# WAREHOUSING SERVICES

*Our round the clock warehousing services supports the upstream and downstream chain by offering safe and secure space whether it is FMCG, General Retail Merchandise, Electronics, Automotive or Engineering precision parts. This has empowered us to offer high quality infrastructure and facilities at competitive rates.*

*Our dry warehouses are also fully supported by our Logistics capabilities and thus we have a flexible mechanism to offer pick up and deliveries based on your needs. We have an advanced warehouse management system and well-trained staff that allows our customers to follow Just in Time mechanisms and thus boost their business growth.*

## **Our Varied warehouse's features include:**

- ∞ Designed on international standards
- ∞ Fire prevention and alarm system
- ∞ High speed internet and communication channels
- ∞ 24/7 security and camera surveillance
- ∞ Latest Material Handling Equipment (MHE)
- ∞ Integrated warehousing and inventory management system along with trained staff
- ∞ Customization as per the customer Requirement
- ∞ Operation and distribution facilities

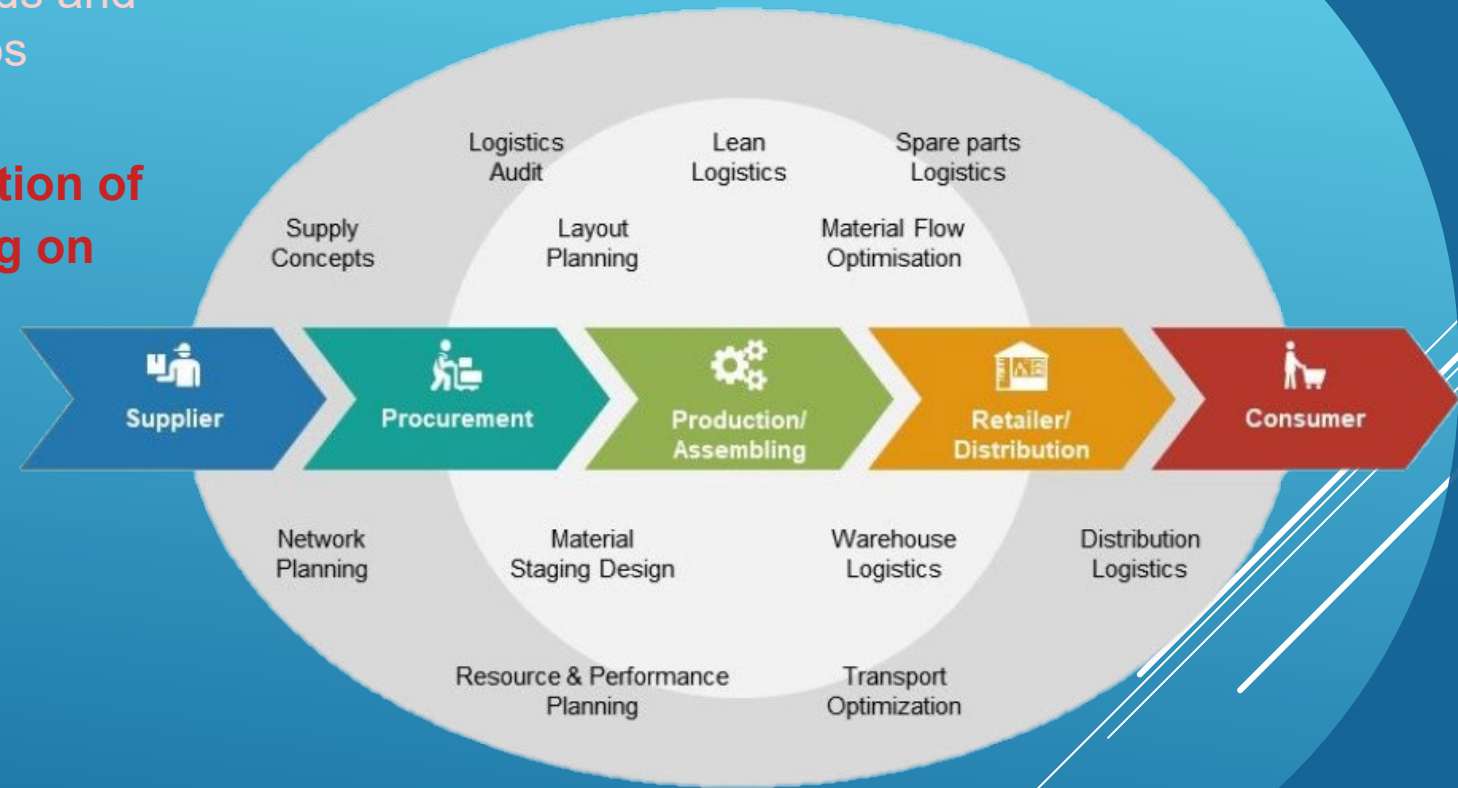


# SUPPLY CHAIN MANAGEMENT

We offer Origin to destination customized supply chain solutions to our customers basis their requirements. We assist companies assess their supply chain needs and design optimized supply chain strategy that helps increase productivities and decrease costs.

**Our comprehensive solutions are a combination of all or any of the following services depending on our customer's needs:**

- ∞ Sourcing & Procurement
- ∞ Freight Forwarding & Customs Clearance
- ∞ Warehousing Management
- ∞ Inventory management
- ∞ Transportation and Distribution
- ∞ Sales & Merchandising Management
- ∞ Asset Management
- ∞ Chemical Warehousing & Logistics
- ∞ Pharmaceuticals Warehousing & Logistics
- ∞ Container Sales for Storage



# STEVEDORING SERVICES

*Our Stevedoring & transport division ranks among the most comprehensive and best in Bahrain. We serve national and international companies on fixed rate contracts. We organize the import, export and distribution of materials and equipment both locally and world-wide. A comprehensive fleet of heavy equipment's and vehicles are available for hire on short or long term contracts, to serve the requirements of Freight Shipping, electrical, mechanical and civil operations.*

**Each division is controlled by its own expert management team, who combine with the Special Projects Division to carry out total turnkey contracts for Industrial & Construction Projects, mechanical, electrical and Freight Shipping.**





# MANAGEMENT TEAM



**Sadiq Hussain AL Darwish**  
Managing Director



**Subeer Mansukhani**  
General Manager

# KEY TEAM MEMBERS



**Aileen Ann Cantuba**  
Line Manager



**Zainab Ali Jaffer**  
DO Section Executive



**Ebin Babu George**  
NVOCC Sales Executive



**Ahmed Fehir**  
Freight Sales Executive

# KEY TEAM MEMBERS



**Anna Lizza**  
Accounts Executive



**Cyra Marie**  
Import Docs Executive



**Mechel Carreon**  
Customer Service Executive



**Yousra Husain Mohamed**  
IT Executive



# ***WE MOVE BUSINESSES***

[INFO@BLUEBAYBH.COM](mailto:INFO@BLUEBAYBH.COM)



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Handling export and import of

**NVOCC Containers**



<http://www.bluebaybh.com/>